

FAQs as on 28-Sep-2016 11:50 am V1.2

S. No.	Section	Category	Understanding	KPEZDMC Comments
1		General	Who will arrange Gas for the project and what is Expected Line pressure on the proposed sites?	The Gas for the Project shall be arranged by the Government of KPK. There are two high pressure gas pipeline passing through HEZ of diameter 10 inches and 16 inches of pressure of 635 pounds and 650 pounds each.
2	11	General	We understand that the advertised projects are being developed under section 6.3(i) of the Policy, and the LOI will be awarded directly to the highest ranking Applicant based on submission of SOQ. Kindly confirm if understanding is correct?	Understanding is correct.
3	1.4	Currency	At serial no. 1.4, it is mentioned that all financial information should be provided in Pak Rupees however in annexures A, B & C financial figures are required in US\$, Please clarify.	In case of US\$ the conversion rate shall be at the time of submission of PQD.
4	1.7	Bid Security	We understand that the bid security (Annex G) only needs to be provided by the successful Applicant at the stage of issuance of LOI and does not need to be submitted with the SOQ. Please confirm.	Understanding is correct.
5	4.0	Experience of Development and Operations	What different type of plants experience will be considered?	Experience of thermal power projects shall be considered, however, experience of GTCC based project(s) shall be given preference.
			We understand that only power projects completed in the last five years with a capacity of at least 180 MW will be considered for this section. Please confirm if this understanding is correct and projects completed more than five years ago will not be considered.	<ul style="list-style-type: none"> • At least experience of developing, one Power Project with a capacity not less than of 80% of the Proposed Project Capacity in the last five (5) years is required, otherwise the Bid will be rejected. • The experience of development of other projects in the last

6	4.2	Project Development Experience	<p>We understand that <i>any</i> power project meeting the above criteria will be awarded 20 points.</p> <p>As the PQD mentions 20% for each power project in this category, please confirm if the points under this category are limited to 100% (i.e. 5 projects); or any number of projects can be provided.</p>	<p>ten years with a capacity of not less than 50% of the Proposed Project Capacity shall be considered.</p> <ul style="list-style-type: none"> • Twenty percent (20%) points shall be given for each project of 80% capacity. • The projects with capacity from 50% to 80% will be given points on pro rata basis. • The Projects with less than 50% shall not be considered
7			<p>Ranking Formula: Please explain the ranking formula with example, as 'NUMBERS' is not defined in definitions.</p>	<p>$A(pde) = (P/HP) \times \text{weightage} / \text{numbers}$ This is a standard formula, for calculations either weightage or number is used. In our case we will use weightage.</p> <p>$A(pmo) = (P/HP) \times \text{weightage} / \text{numbers}$ This is a standard formula, for calculations either weightage or number is used. In our case we will use weightage.</p>
8	4.3	Project O&M Experience	<p>We understand that power projects operated by the Applicant for at least 3 years, with a minimum capacity of 112.5 MW (50% of proposed capacity) will be considered for evaluation; however, in the instructions of Annex C of the PQD, a minimum capacity of 80% is mentioned for this category. Please clarify that our initial understanding i.e. 50% of proposed capacity is correct.</p>	<ul style="list-style-type: none"> • The required experience for the Power Project Management & Operation shall be of projects with a project capacity not less than 80% of the Proposed Project Capacity. • Ten (10) points will be given for each successful Management & Operation Experience of each qualified project.

9	Definitions & 5.1	Net Worth	In the definitions Consortium Net Worth is defined as Net Worth of all members; however, in section 5.1, it is stated that only the Net Worth of the Main Sponsor is considered for evaluation purposed. As we are applying for the projects as a consortium, please confirm that total net worth of consortium will be considered for financial evaluation.	The net worth of main sponsor shall be 51%.
10	Definitions & 7.2	Consortium	The definitions state that the Main Sponsor must own and maintain 51% of the equity; however, section 7.2 states that the Main Sponsor must own and maintain at least 20% of the equity. Please clarify which one should be followed.	<ul style="list-style-type: none"> • The consortium members shall together hold at least fifty-one percent (51%) of the equity • The main sponsor must have not less than twenty percent (20%) of the equity • The Net worth of Pre-Qualified Applicant's Main Sponsor will be evaluated for the purpose of ranking
11	Ann. D-2	Power of Attorney	Assuming consortium partner is a foreign company, and they wish to sign the proposal letter alongside the Main Sponsor. In the Instructions for Applicants for Annexure D-2, reference is made to " <i>person or persons who sign(s) the proposal letter</i> ". In the case of two persons signing the Proposal Letter, each individual will be authorized on behalf of the respective Consortium members through Power of Attorney (Annexe D-2). Kindly confirm that this is acceptable to KPEZDMC?	The power of attorney of both the partners shall be required.
12		Debt Equity Ratio	In the PQD document debt equity ratio is not mentioned. Please clarify whether it would be fixed or flexibility be given between 20~30%	Flexible 20~30%

14		Power Output	How required output and efficiency level will be measured?	The required power output of 225 MW and efficiency of 55% shall be Net output at ambient site conditions.
13		Raw Material	Gas Composition at Hattar Economic zone.	<p>This information is obtained from SNGPL and needs to be verified by the Bidder.</p> <p>Sr # Component ----- Measuring Units ----- Value</p> <ol style="list-style-type: none"> 1) Propane -----Mol % ----- 0.95 2) Iso-Butane ----- Mol % ----- 0.18 3) N-Butane ----- Mol % ----- 0.22 4) Neo-Pentane ----- ppm ----- 15 5) Iso-Pentane ----- Mol % ----- 0.07 6) N-Pentane ----- Mol % ----- 0.05 7) Nitrogen ----- Mol % ----- 0.86 8) Methane ----- Mol % ----- 91.64 9) Carbon Dioxide ----- Mol % ----- 1.02 10) Ethane ----- Mol % ----- 4.87 11) C6-Plus ----- Mol % ----- 0.08 12) Calorific Value ----- Btu/ Scf ----- 1058